



Channel 3 and Integrated Care Systems

Joined-up services to deliver
better care

Better Lives. Better Care. Better Digital.

www.channel3consulting.co.uk



About Channel 3

Channel 3 understands how health and care organisations can embrace technology to transform patient care and improve ways of working.

With over 12 years' experience working exclusively in digital health and care, we're proud to bring our clients the expertise and passion it takes to succeed.

Together we can make a fundamental difference to patient care.

Channel 3 excels in supporting organisations to realise the benefits of their investments in technology. We understand how to help you achieve the scale of transformation that needs to take place alongside the deployment of new technology.

Channel 3 can work with you to transform systems, processes and ways of working across an organisation to achieve your strategic digital ambitions.

The sectors we excel in:



NHS



PRIVATE
HEALTH



LOCAL
GOVT



SOCIAL
CARE



DEFENCE
HEALTH



Channel 3[®]
CONSULTING



Your ICS: Joined-up services to deliver better care

At the heart of the NHS's shift to integrated care systems (ICS) is a focus on enabling clinicians and social care teams to provide better treatment for their patients and better support for citizens.

Health and care services need to be fast, responsive and efficient to provide the best care. Digital systems play a key role in the delivery of these services which, across the wide scope of an ICS, can only be carried out effectively if all organisations can share data seamlessly.

Life-saving record sharing in Dorset

Dorset's healthcare providers wanted to create a medical record sharing platform that delivered real-world benefits for patients. With Channel 3's support, they overcame their initial implementation challenges and successfully deploy a system that is now saving lives.

A data-sharing portal developed by Dorset healthcare providers, the Dorset Care Record, wasn't progressing as they'd hoped. We were brought in to get the plan back on track. We identified what was holding the project back and designed a new governance structure that would boost the pace of implementation. In just seven months the number patient records accessed rose by **429%**.

This has had profound impacts on the frontline. For example, when a patient with a history of psychosis attended Dorset County Hospital, a consultant was able to use the DCR to access information about his high cholesterol and request tests that showed he had suffered a heart attack, which meant he was quickly given life-saving treatment.



ICSs Channel 3 have worked with:



Providers Channel 3 have worked with:



Channel 3 helps at any stage on your ICS digital transformation journey

As a specialist digital healthcare consultancy, Channel 3 has experience of providing support for organisations and integrated care systems at all stages of their digital transformation journeys.

Channel 3 has the experience, networks and relationships to help in making the right choices to achieve digital ambitions and improve services.



“Channel 3 has been a key partner in the delivery of our shared care record from the beginning, providing expert advice and support. We are looking forward to continuing our journey with them as we deliver the shared record for the population across Leicestershire and Rutland.”

Laura Godtschalk, Programme Manager
Leicester, Leicestershire and Rutland
Care Record (LLRCR)



Better care together

Leicester, Leicestershire & Rutland health and social care

Common ICS challenges

Channel 3 works with you to understand which health and care technologies can support your ICS most effectively. Working together, we help you implement digital health solutions that support your doctors, nurses, social care teams and third sector providers to deliver better outcomes for the public.

"We're developing a digital strategy but need to define what good looks like."

We help you to understand the needs of each service across your ICS and the effectiveness of your existing systems, before helping you pinpoint what your objectives should be. Together we can then use this knowledge to shape your digital strategy.

"Our ICS will only realise its full potential if everybody is behind a single vision."

As specialists in managing health and care systems through change, we know how critical it is to get widespread buy-in to technology enabled transformations. That's why we put people first, by helping you find solutions to your challenges, walking them through the benefits and training them how to use new technology.

"We need to provide a variety of services that need to work effectively together."

We work with you to identify where services overlap and can share information and systems. This includes putting medical records and prescriptions at the fingertips of every clinician, when and where they need them and ensuring social care and health care share vital information about citizens.

"Moving from strategy to implementation across multiple and diverse organisations is complicated."

Together we support you from business case through implementation and optimisation plans that consider the unique demands and care needs of your citizens. We then paint a clear picture to key stakeholders to gain their support. To turn a plan into reality, key people that are affected by change must be informed of, and aligned with, the proposed journey. This process ensures that a technology project will not just be implemented, but well received, delivered on time and within budget.

"There is an uneven distribution of technology within our ICS."

We work with you to identify technology gaps that need to be filled and assess what systems to keep and what you may want to stop using. We can support you to understand the digital and data landscape across your entire system, so that every organisation has access to the tools and information it needs to provide the best possible care.



Meet some of our clinical system team



Martin Tennant, Partner

An expert in supporting healthcare and life sciences organisations to harness technology, Martin has many years' experience working across the NHS and social care to embed the benefits of digital.



Paul Henderson, Partner

Having held leadership roles in a range of organisations from tech start-ups to NHS Trusts, Paul is an expert in population health analytics with a breadth of expertise to support the design and implementation of digital healthcare programmes.



Simone Collins, Managing Consultant

Simone has experience working both with and for the NHS in a variety of delivery, advisory and strategic roles. She has led the successful delivery of large and complex digital transformation programmes in the health and care sector.



Denise Tack, Head of Business Networks

With over 15 years of experience working with technology providers, Denise works with our suppliers and partners to ensure our collaborative efforts are seamless.



Astrid Grant, Senior Consultant

A medical doctor by training, Astrid combines her instinctive knowledge of what makes clinicians tick with her experience of driving organisational change through digital transformation.



Sarah Armitage, Principal Consultant

Sarah is an expert in digital healthcare transformations and has played her part in a number of data-sharing and interoperability projects in council and health settings that are leading the way in the sector.



Let's work together

Our highly collaborative approach brings together the clinical, business, and technical expertise needed to help you deliver change and realise the benefits of your digital investments.

Wherever you are on your clinical system journey, we are here to help.

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